



VOCALESSENCE
{2019-2020 SEASON}
ANNUAL REPORT

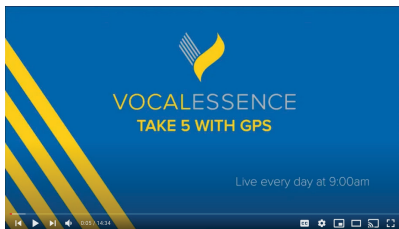
COVID INITIATIVES

While VocalEssence is physically distancing, we continue to look for ways to use the healing power of music to socially connect. The following are virtual projects that VocalEssence offered during this time of social distancing.



MUSICAL MOMENTS WITH PHILIP BRUNELLE:

Every week day, Philip shared a little insider information and beautiful music about an important composer.



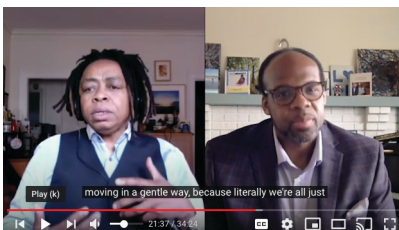
TAKE 5 WITH GPS:

Each morning VocalEssence Associate Conductor G. Phillip Shoultz, III hosted a hope-filled live stream to join voices together in our new routine.



SOUNDS OF HOPE FROM VOCAL ESSENCE SINGERS OF THIS AGE:

Our radically representative youth choir VocalEssence Singers of This Age created Sounds of Hope, a singing challenge for all ages, where they selected songs that give them hope.



GPS & FRIENDS:

VocalEssence Associate Conductor G. Phillip Shoultz, III presented 30 minute conversations with international artists, where audiences heard what inspires them, and watched them perform.



CREATIVE CONNECTIONS:

These galleries feature the multi-disciplinary artistic creations of VocalEssence Singers Of This Age members, as inspired by a unique collaborative process.



SINGER PEN PALS:

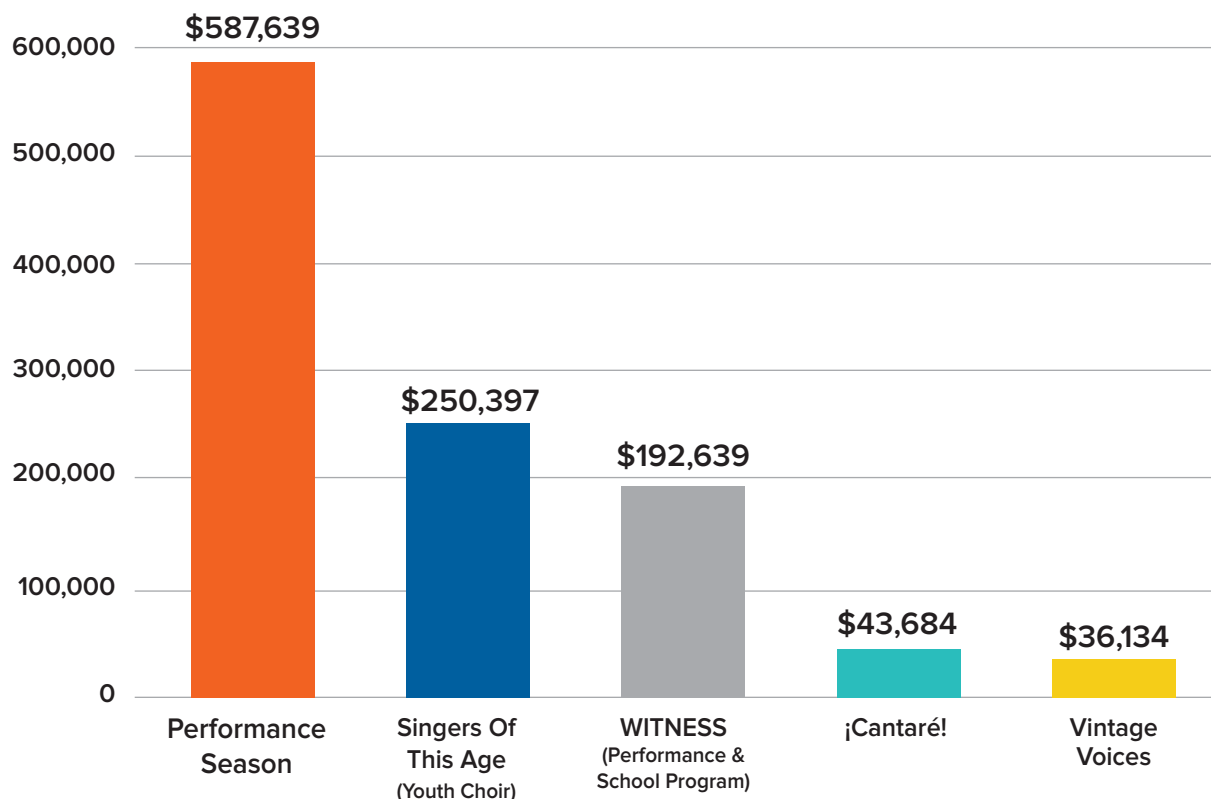
VocalEssence paired members of our adult VocalEssence Chorus & Ensemble Singers with singers from one of our three older adult Vintage Voices choirs to create connection in this time of social distancing.

Prior to the onset of the COVID-19 pandemic, VocalEssence was on track for a relatively normal year of operation, managing expense and tracking progress toward revenue goals. Most of our budgeted performance revenue and contributed support was secured prior to the arrival of the pandemic. With the loss of earned revenue being relatively small (1 canceled mainstage concert, 1 canceled Greater MN tour), and with a PPP Loan shoring up any immediate financial hardship, VocalEssence was able to weather the first phase of the pandemic and maintain a balanced end-of-year income statement. Concert expense savings and steadfast donors also kept VocalEssence financially viable through the end of this fiscal year. Close financial management during pandemic-related uncertainty will continue throughout next year and likely beyond. VocalEssence

continues to adapt to new content delivery methods and innovative ways to maintain engagement with its constituencies while navigating the change in expense and revenue assumptions these new directions cause.

On the balance sheet, the sum of short and long-term pledges receivable increased over last year as commitments were received for the the Bridge to the Future endowment campaign. Investment totals continued to grow in another year of favorable market conditions. At year-end, the PPP Loan was being carried as a loan payable with the forgiveness process occurring in the following year. VocalEssence continues to maintain a healthy financial position, overall, with modest liabilities and a fund reserve that enables us to sustain and adapt through an uncertain time.

COST BY MAJOR PROGRAM

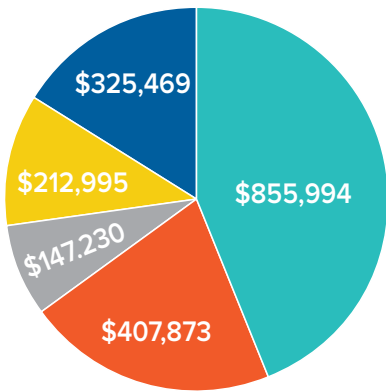


**VOCALLESSENCE BALANCE SHEET
JUNE 30, 2020 AND 2019**

ASSETS	2020	2019
Current Assets:		
Cash and Cash Equivalents	\$335,838	\$341,789
Accounts Receivable	12,867	1,930
Pledges Receivable	166,824	246,569
Prepaid Expenses	120,685	124,868
Total Current Assets	636,214	715,156
Long-Term Assets:		
Pledges Receivable	464,647	221,483
Investments	4,952,850	4,707,979
Property and Equipment - Net	30,405	11,024
TOTAL ASSETS	\$6,084,116	\$5,655,642

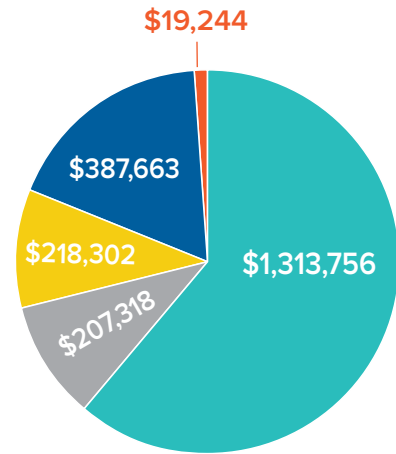
LIABILITIES AND NET ASSETS	2020	2019
Current Liabilities:		
Accounts Payable	\$18,453	\$45,488
Accrued Vacation	51,455	41,076
Deferred Revenue	120,828	35,550
Capital Lease Payable	9,683	-
Total Current Liabilities	200,419	122,114
Long-Term Liabilities:		
Note Payable - PPP Loan	181,000	-
Capital Lease Payable	10,935	-
TOTAL LIABILITIES	392,354	122,114
Net Assets:		
Without Donor Restrictions:		
Undesignated	1,950,945	1,970,402
Endowment	1,562,048	1,449,283
Total Without Donor Restrictions	3,512,993	3,419,685
With Donor Restrictions		
	2,178,769	2,113,843
Total Net Assets	5,691,762	5,533,528
TOTAL LIABILITIES AND NET ASSETS	\$6,084,116	\$5,655,642

OPERATING EXPENSES



- Artistic Series 44%
- Learning & Engagement 21%
- Youth Choir 8%
- Management & General 11%
- Fundraising 16%

OPERATING REVENUE



- Contributions 62%
- Government Grants 10%
- Performance Revenue 10%
- Investment Income 18%
- Miscellaneous 1%

VOCALESSENCE DONORS

THE ENDOWMENT HONOR ROLL

VocalEssence salutes the individuals and corporate and private foundations whose generosity and leadership sparked the creation of the Endowment Fund. This permanent fund was established in 1987 and is now valued at \$3.6 million. Its interest income provides ongoing support to VocalEssence. We welcome new contributions to the Endowment Fund and extend our deepest appreciation to the following for their generous gifts.

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The Philip Brunelle Founder's Society recognizes those who make a provision for VocalEssence in their will or estate plans. The society is named in honor of our visionary founder, Philip Brunelle, who every day inspires the community to open their ears to new music from diverse cultures.

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VocalEssence gratefully acknowledges all those who made gifts between July 1, 2019 and June 30, 2020. Although we make every effort to ensure that our Honor Roll list is accurate and complete, we are capable of error. Please let us know if your name does not appear the way you prefer so we may correct it in the next listing. Please call us at 612-547-1473 to make a correction. Thank you!

± *Includes Matching Gift Contributions*
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