



VOCAL ESSENCE

TOGETHER WE SING

FY25 Operating Budget
 July 1, 2024 - June 30, 2025
 Board Approved

Income

EARNED INCOME

Season Tickets	0
Single Tickets	139,840
Performance Fee Income	70,600
Workshop Fees	3,500
Total EARNED INCOME	213,940

CONTRIBUTED SUPPORT

Individuals	618,450
Foundations	533,500
Corporations	55,000
Government	78,983
Matching Gifts	11,000
Fundraising Gala	0
In-Kind	10,000
Total CONTRIBUTED SUPPORT	1,306,933

Carryover, Previous Fiscal Year	186,000
Endowment Draw	360,000
Artistic Advancement Fund Draw	267,000
Interest Income	10,800
Miscellaneous Income	0

Total Income	2,344,673
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Expense

PERSONNEL EXPENSES

Salaries	891,701
Benefits / FICA / WorkComp / Unemployment	159,376
Payroll Service / Staff Search	2,300
Total PERSONNEL EXPENSES	1,053,377

PERFORMANCE EXPENSES

Ensemble Singers	156,180
Ensemble Work Comp / FICA / Unemployment	18,396
Teaching Artists (In-School)	53,000
Orchestra / Musician Pension	60,187
Guest Artists & Presenters	70,950
Composers / Copyists	6,500
Score Purchase & Rental / Performance Rights	28,160
Hall Rental / Production / Staging	109,126
Box Office - Admin Fees	10,079
Recording Costs (Audio / Video)	49,050
Awards	17,500
Marketing / Identity / Advertising	78,769
Printing	32,900
Photography / Website	15,885
Performance: Travel / Lodging / Meals / Hospitality	277,337
Ind Contractors - Performance	20,223
Postage & Delivery - Performance	15,250
Fundraising Gala Expenses	0
Total PERFORMANCE EXPENSES	1,019,492

GENERAL EXPENSE

Office / Storage Rent	54,707
Phone / Internet	5,832
Postage / Delivery	4,900
Office Supplies	3,000
Accounting / Audit	12,000
Equipment Purchase / IT Support	33,715
Business Insurance	3,274
Depreciation	0
Independent Contractors	71,000
Memberships / Misc Dues	7,500
Printing - General	9,050
Marketing / Identity - General	1,500
Web-Based Programs / Services	19,541
StaffTrain / Professional Develop	3,500
Travel / Lodging / Meals	23,800
Interest and Fees (banking, loan, credit card)	6,750
Total GENERAL EXPENSE	260,069

Total Expense	2,332,938
Net Income	11,735